

Asta Powerproject: The power behind successful projects

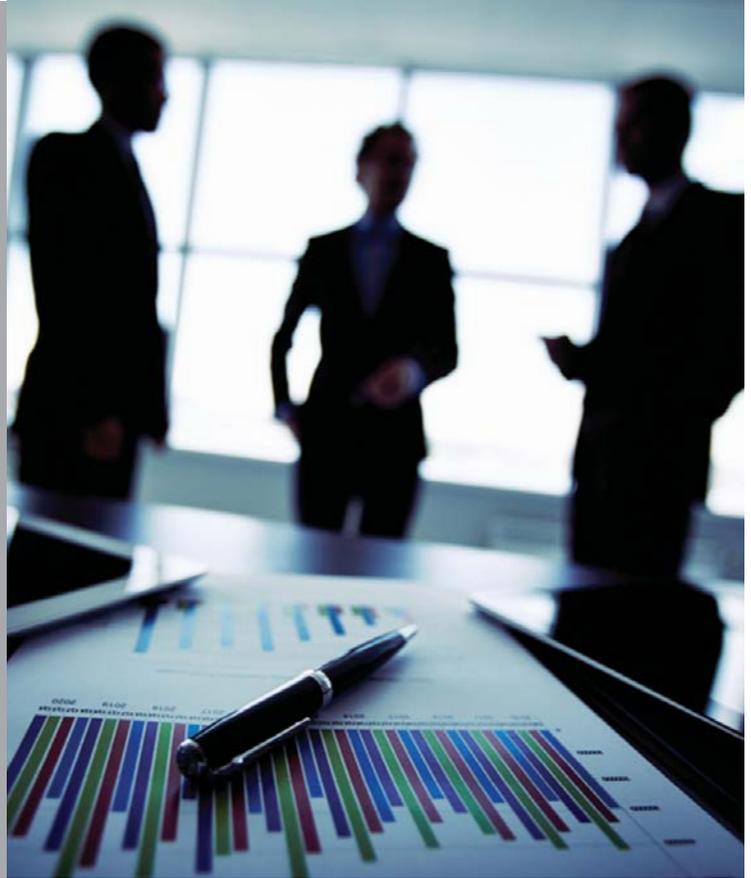
WHY PEOPLE CHOOSE ASTA POWERPROJECT ENTERPRISE

Asta Powerproject Enterprise is a proven, scalable solution for managing people, time and money across multiple projects and processes. It has been implemented to manage portfolios of project activity across a broad range of industry sectors.

Our customers tell us that the benefits of using our software include:

- 1) Management of multiple projects within one system for better decision making
- 2) Real-time, multi-user access for complete collaboration
- 3) Powerful resource management tools to optimise your workforce
- 4) Web-based reporting tools for increased visibility

This document is a collection of comments we have received from some of our customers about their reasons for choosing Asta Powerproject Enterprise and how it helps them improve the efficiency of their operations.



“To have all this capability, enabling everyone to work concurrently, the investment was well worth it.”

Banora Point Upgrade Alliance

“We chose Asta Powerproject because, not only did it compare well on price and benefits, it was more robust and had stronger support.”

Pera Technology



“We were looking to move away from MS Project as it was proving too expensive and found the flexibility of Asta’s approach much more suited to our ways of collaborative working.”

Beard

“Multi-user access is fundamental to our business. The very nature of what we do is reliant on a shared capability to plan, manage, deliver and report, otherwise we would have unconnected plans.”

ISS Dept. Lancaster University

WHY PEOPLE CHOOSE ASTA POWERPROJECT ENTERPRISE

▶ PORTFOLIO VISIBILITY ACROSS MULTIPLE PROJECTS

"It is the linkage between detailed project plans, project accounts, documentation and time sheets that is most beneficial - something we could not achieve with MS Project. We now have a much more holistic approach, which drives up quality for our customers."

CACI LTD

"We use the software to plan all activities for the full portfolio of projects and services; it keeps all project plans in one place and the full resource requirements for the lifecycle of projects. It allows us to plan resources and projects with the right amount of task granularity for us and for senior management."

ISS Dept. Lancaster University



▶ CLEAR RESOURCE VISIBILITY TO OPTIMISE ALLOCATION

"Asta Powerproject gives us visibility across all projects – and forecasts. We can see what the current set of projects look like and get a heads up on how busy people are likely to be."

Canon Europe

"It's important to use resources wisely, people have to be spread around. Fortunately Asta's software makes this a painless task... we can see exactly which individual resources are over or under-used and it helps us realign resource where it is most needed."

Stalis Ltd

▶ BUSINESS INTELLIGENCE FOR EASY STAKEHOLDER ENGAGEMENT

"Often, stakeholders are only interested in the grand totals – we can put a date range into the report to show them just what they want to see for that period of time. It might be how much of our time was spent on projects versus how much of our time was spent on support. This was a task that was particularly time-consuming before we used Asta Powerproject and specifically the Business Intelligence exporter. Now we can run a report quickly and easily whenever we want."

Denbighshire County Council

▶ INTEGRATED WEB-BASED TIME SHEETS FOR ACCURATE TIME RECORDING

"Asta Powerproject's Time Sheets are crucial to us; they compare actual costs with fee income, so we can see if projects are losing money or why they are costing so much. We can compare our costs between different types of project and make commercial judgements. The Time Sheets in Asta Powerproject feed directly into our reports, they are allocated to projects and transfer straight into pounds and pence."

Wandsworth Council

"We use time sheets to log time against assigned resources, which ultimately helps

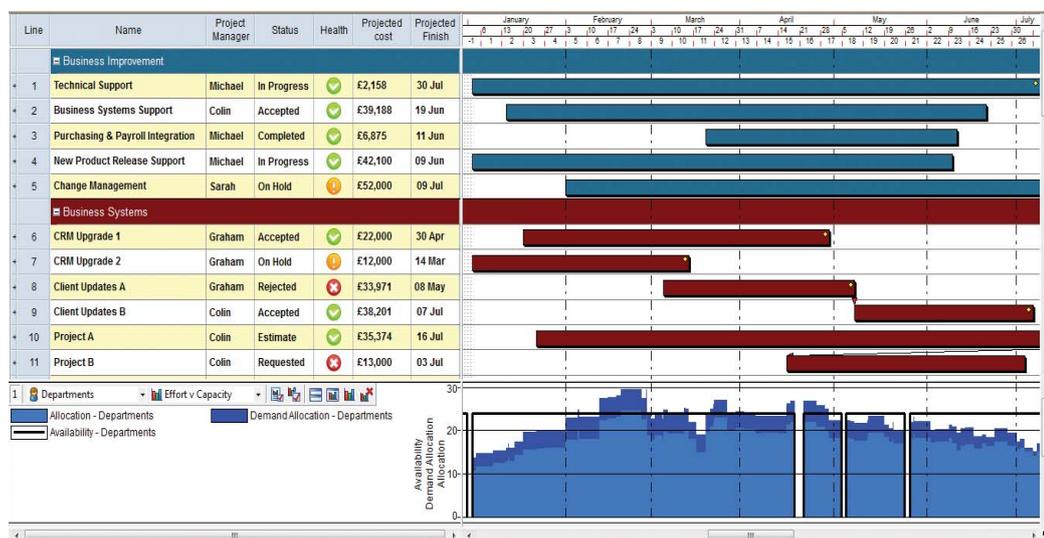
us to collate hours, monitor project costs based on actual spending versus budget, monitor utilisation statistics and view all resource allocation."

Canon Europe

▶ MULTI-USER UP-TO-DATE ACCESS

"Using Asta Powerproject meant that our planners could work on the project in unison, regardless of their location, have the same visibility across the programme and get an accurate view of updates and progress to all areas."

BAM



An example of a portfolio view

WHY PEOPLE CHOOSE ASTA POWERPROJECT ENTERPRISE

"The multi-user application is extremely useful as it allows different members of the project team to access the most up-to-date data at the same time."

Atkins Highways & Transportation

▶ EFFECTIVE MANAGEMENT OF INCOME AND COSTS

"When we generated our fee invoices manually we could spend 10 minutes on just one. Now by clicking a few buttons we can generate a new fee invoice to send to our clients in just 2 to 3 minutes – so it has more than halved our time on this task."

Wandsworth Council

"The software lets us report project activity by customer and by activity type, it lets us report on financial costing in terms of planned versus actual and ultimately gives us stricter cost control leading to cost reduction and improved profitability of individual projects. And we know that all of this will be up-to-date and accurate."

Stalis Ltd

▶ BROWSER BASED ACCESS TO PROJECT DATA

"For all areas of different technical expertise we have web access: everyone in the company has access to the data appropriate to their needs – this is a cost-effective way of working."

Pera Technology



"With Asta Powerproject we can see what each resource has coming up, what they are working on now and next and highlight conflicts, so we can give an accurate time of when that task can be carried out; this just doesn't happen with something like MS Project."

Denbighshire County Council

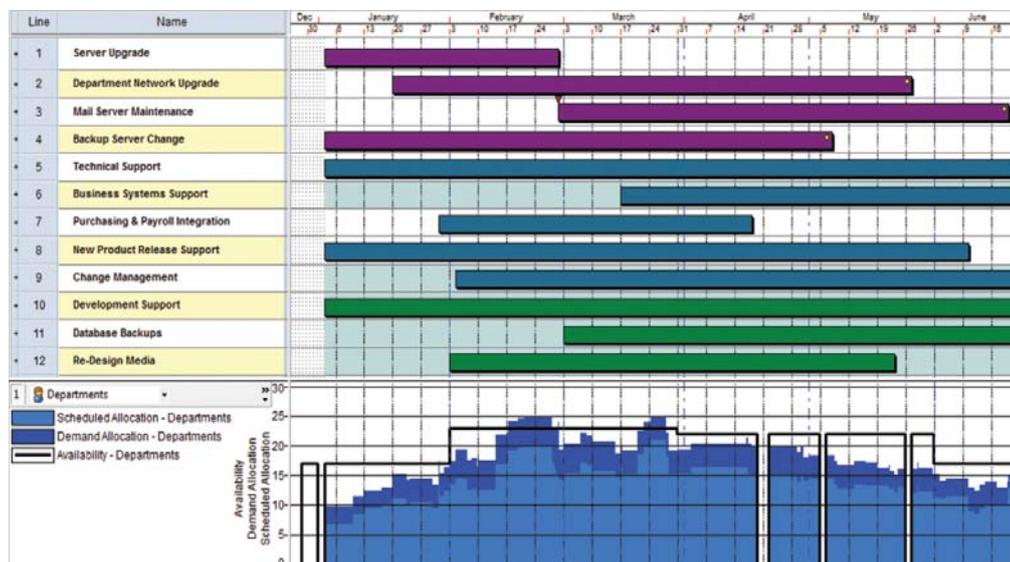
▶ POWERFUL PRESENTATION TOOLS AND SIMPLE PRINTING

"What Asta Powerproject is particularly good at is presentation, which is exactly what you need for good reports. With a very small amount of effort, the user can easily produce a very presentable and professional-looking report."

HJ Martin

"A unique thing with Asta Powerproject is having multiple activities on the same line, so it is easy to see what is going on and easy to produce summary printouts. On the large complex projects like I work on to do the same in Primavera without this would be complex and take lots of pages to print"

Powell Brett Associates



Resource allocation across departments

▶ EASY NAVIGATION FOR FASTER WORKING

"The visual navigation capability of Asta Powerproject is one of its very best features."

Banora Point Upgrade Alliance

"We find it really useful that in Asta we can set up a template for projects with a similar structure. For each new project, we can create a project plan and work-breakdown structure by using a simple drag-and-drop process. It is easy and saves a lot of project manager time. We can now initiate a project much more quickly and efficiently than we could with MS Project,"

CACI Ltd

WHY PEOPLE CHOOSE ASTA POWERPROJECT ENTERPRISE

▶ EXPERT TRAINING AND CONSULTANCY HELPS IMPLEMENTATIONS

"Asta gave us good guidance on how long it would take to implement a cultural change, from installation to seeing benefits that would make us understand and trust the software – and they were accurate! We liked the close links with Asta: it got to know our business model and how we operate, and tailored the training for our business."

Pera Technology

▶ SCALABLE FOR LARGER PROJECTS

"Asta Powerproject has proved to be an excellent tool because of its ability to produce fully integrated, logic linked programmes of several thousand activities that are easy to understand, backed up with cost and resource data as required."

Carillion

▶ OPEN SYSTEM FOR EASY INTEGRATION WITH OTHER SOFTWARE

"We can trust the figures that come out of Asta Powerproject because they come directly from our own system. Asta doesn't assume you use only its tools – it caters for an open system environment and that is much more beneficial to us."

Pera Technology

"We have managed to integrate hundreds of projects and align SAP data with our programme data with a few clicks of the mouse."

NMC Nomenca

▶ SUPPORT YOU CAN RELY ON

"When you deal with other providers, you feel you are almost like a number to them, but Asta provides you with personal service. Support from Asta has been exemplary, all the way from the buying process to actually using the software and that makes all the difference."

Focus Project Management

"What is a really good about Asta's support is that it is based in the UK – they work the same hours as we do. You don't have to think about what the time is in the US for example, it's easy just to pick up the phone, and they are very helpful and extremely responsive."

J Breheny Contractors



"Asta's support service is excellent, they get back to you very quickly. We have seen the software developed over the years from version to version, and with each new version previous glitches have disappeared and new functionality comes in. So it is obvious that Asta is listening to its customers and taking on board their requests."

Graham Construction

PLUS ASTA GIVES YOU:

▶ FLEXIBLE LICENSING

"Asta's shared licensing model makes it much more economical than other software such as MS Project for which you need to buy a full licence for every user. We were looking to move away from MS Project as it was proving too expensive and found the flexibility of Asta's approach much more suited to our ways of collaborative working."

The Project teams welcomed a software change as they felt it was superior and more user friendly than other solutions."

Beard

"Using concurrent licensing works for us – it means that with fewer licences more people can access the system."

ISS Dept. Lancaster University

©2015 Elecosoft UK Ltd

Elecosoft UK Ltd

Kingston House
Goodsons Mews Wellington
Street
Thame
Oxfordshire
OX9 3BX
United Kingdom

E: enquiries@astadev.com
T: +44 (0)1844 261700
F: +44 (0)1844 261314